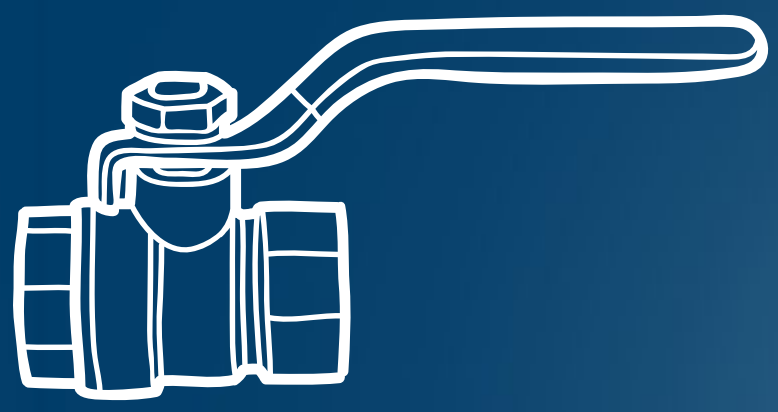
Brewing Wonders



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KLINGER DELIVERS TOP-QUALITY INDUSTRIAL PRODUCTS HAND-IN-HAND WITH EXCEPTIONAL CUSTOMER CARE IN VIETNAM



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At Vietnam’s Tri An coffee factory which exports its products to more than 25 countries around the world, KLINGER valves have been working tirelessly to maintain the desired quality, flavor, and consistency of the coffee product.



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Vietnamese people enjoy strong and richly flavored coffee, often prepared through a drip-filter method known as "cà phê đá" (iced coffee) or "cà phê sữa đá" (iced coffee with condensed milk).

Local coffee shops, known as "cà phê sữa" or "cà phê hương" are a common sight throughout the country, and they serve as social hubs where people gather to chat and relax over a cup of coffee.



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Valves in Coffee Production

- Extracting: Valves are used to control the flow of hot water into contact with the coffee grounds, regulate the water-to-coffee ratio and control the extraction process, ensuring the desired flavor and strength of the coffee extract.

- Filtrating: Valves are used in the filtration process to control the flow of the extract through filters or separators, separating the liquid coffee extract from the solid coffee grounds.

- Concentrating: Valves play a role in controlling the flow of the concentrated coffee extract during the evaporation process to a higher solids content before drying.

- Spray Drying: Valves are used to control the flow of concentrated liquid coffee into the spray drying equipment to form the coffee powder.

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Vietnam has been one of the fastest-growing economies in Southeast Asia. Its consistent economic growth has been proven to attract foreign investments and businesses to build long-term partnerships.

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KLINGER is well known for producing top-quality sealing and fluid control products, including gaskets, valves, spray shields and level gauges in Vietnam.

In 2022, KLINGER Australia appointed a Business Development Manager for Vietnam to enhance customer experiences and eliminate counterfeit products from the market.

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It shows that we as the manufacturer, value their input and are invested in providing them with the best products. This complement the efforts of our distributors in building strong relationships, which is very important in Vietnamese business culture.

Michael Pham
Business Development Manager Vietnam, KLINGER Australia

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CONNECT WITH MICHAEL TO DISCOVER KLINGER PRODUCTS AND SERVICES.

JUST LIKE THE EXCELLENCE FOUND IN VIETNAMESE COFFEE, WE PROMISE THE SAME LEVEL OF QUALITY AND COMMITMENT.

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